



AMALGAMATION SPECIALISTS

REVESBY WORKERS' / MOONEY MOONEY WORKERS' – AMALGAMATION

OVERVIEW

Located at the edge of one of the most idyllic passages of water in NSW, Mooney Mooney Workers' Club enjoys an expansive view of the beautiful Hawkesbury River. One of the first Clubs to be established in the Central Coast / Northern Sydney region, Mooney Mooney Workers' provides for a niche clientele of regulars and tourists alike.

SITUATION

In February 2003, after experiencing two years of significant trading losses along with a poor cash flow, limited asset base and a facility in need of renovation, the Directors of Mooney Mooney Workers Club placed the venue into voluntary administration and Robert Brennan was appointed Administrator.

SOLUTION

Once appointed RT Hospitality Solutions continued to carry on the business of the Club whilst making the operational changes required to improving the Club's trading position. This included overseeing the financial, administration and accounting processes of the venue and renegotiating of all contracts to reduce operating expenses. RTHS provided ongoing operational management expertise during this period in terms of rostering, purchasing and wage management.

Following the short term gains made in the venue's trading capabilities, the creditors of the venue agreed to adjourn the Deed of Company arrangement whilst possible amalgamation opportunities were pursued.

In developing these opportunities RTHS was instrumental in identifying what key issues needed to be resolved with an amalgamation with Mooney Mooney namely securing the tenure of property. This was successfully completed by RTHS as was the successful negotiation to purchase council property adjacent to the Club's current site for future development purposes.

RT Hospitality Solutions drafted and submitted to several interested parties an Information Memorandum and from this process Revesby Workers' Club nominated their interest to amalgamate with Mooney Mooney Workers' Club.

In early April 2003, RT Hospitality Solutions held a General Meeting of members of Mooney Mooney Workers' where the members voted overwhelmingly for the amalgamation with Revesby. Following this result RT Hospitality Solutions facilitated the meeting of creditors with the outcome being approval for a Deed of Company Arrangement. Following the lodgment of an application for conditional approval for the amalgamation with the Licensing Court in June 2003, final approval was given in February 2004. Revesby Workers' assumed control of Mooney Mooney Workers' on 1 March 2004.

Following the amalgamation with Mooney Mooney Workers', Revesby Workers' have developed a \$2.5m redevelopment plan of the site and are utilising RTHS to conduct further analysis into the catering options for the venue.

THE BENEFITS OF CHOOSING RT HOSPITALITY SOLUTIONS

RT Hospitality Solutions have been involved in the amalgamation of numerous Registered Clubs.

We are able to supply the expertise for venues through the amalgamation process, including voluntary administration procedures, the sourcing of potential amalgamation partners, formulation of the Deed of Amalgamation, facilitation of member and creditor communication requirements and liaison with regulatory bodies such as the Licensing Court and ASIC.

A key strength in the skill base of RT Hospitality Solutions is their wealth of Club experience and desire to achieve a survival strategy for underperforming Clubs.

